

BioReperia will expand the team with a Medical Science Liaison to reach new goals

Are you a highly motivated person that wants to reach new goals? Are you a PhD or MD with experience within the life science industry and want to work with a start-up company with lots of opportunities? You have previous experience within diagnostics, CRO, IVD or a similar area within drug discovery and want to make a big impact? BioReperia is active in the drug discovery market and will launch a new product within companion diagnostics and precision medicine during the upcoming years.

About BioReperia

BioReperia's vision is to reduce cancer mortality by improving patient diagnosis and accelerating drug discovery. BioReperia has developed an innovative solution to cut the time and cost of finding the right anti-cancer treatment to right patient within a week instead of waiting up to six months. The product is already on the market to accelerate drug discovery for pharma industry within Europe and will expand to US market. The company has four employees, all with a PhD, and has its laboratory and office in Linköping. BioReperia is now expanding its team for a growing market within drug discovery and launch of the product within precision medicine.

About the position:

You will work as a medical science liaison in a small team with focus to expand the market within drug discovery and to launch a new product within precision medicine/companion diagnostics. You will have direct contact with ongoing research and development within the company and translate this into market and sale activities. Since the company has a small organization, you need to be open for varying job challenges and opportunities that will be solved within the team.

Your responsibilities include, but are not limited to:

- Maintain clinical, scientific, and technical expertise in relevant Immuno-Oncology/Oncology disease areas.
- Working directly with customers, from first contact through to the end of the project and beyond, establishing long-term relationships and consulting on all current and future research needs
- Collect, analyze and report insights (i.e. within our CRM System) that may have impact on the sale pipeline
- Finding innovative ways to help our clients to answer key business questions through our research offerings.
- Design research approaches & generate study proposals.
- Working with starting and maintaining partnerships within drug discovery and precision medicine
- Develop professional relationships, build advocacy and gain contributions of medical experts/ decision makers for future products within precision medicine and companion diagnostics.
- Provide scientific information for conferences and partner meetings.
- Perform other duties as assigned.

The work responsibilities may vary depending on your background

What you will bring to the role:

We are looking for a person with a passion for life science that is service oriented, problem solving and love to deliver high quality. With a structured way of working you should be able to work in and manage projects and to take responsibilities and deliver results accordingly. You have a PhD or MD within the medical field and preferably previous experience within medical liaison management, sales in the medical industry, or similar experiences within project management and customer relationships. You have excellent verbal and written communication skills in English, but also other languages are highly appreciated. You love to learn new things and are social and like networking. As our new medical liaison, your work will be challenging and fun and will make you, as well as the team, grow.

It is also appreciated if you have experience within

- Thorough understanding of designing and working according to clinical protocols and related procedures.
- Pharma Industry/healthcare is an advantage.
- Medical/healthcare roles where medical communication and external relationship is key.

You are the right person if you are highly motivated and have a structured, accurate and service minded way of working. You find it exciting to work in a start-up company with lots of market opportunities. You have the ability to prioritize your work, you have a flexible way of working and like to coordinate projects and have a genuine interest in sale and market. You are a responsible person with passion for team-work which creates a good working climate within the team. You like to express yourself and communicate in a pragmatic and pedagogical way customized to your target group.

Application

Send your CV and cover letter to anna.nilsson@bioreperia.com.