

## Sales & business development Representative

We are expanding our team for future challenges within Precision Medicine and therefore seek a motivated sales driven person within the Life Science area to expand our innovative products and explore new markets in the European market ([www.bioreperia.com](http://www.bioreperia.com)). BioReperia has developed a unique zebrafish technology platform and products in the market of Precision Cancer Medicine and Drug Discovery.

The ideal candidate should have profound knowledge within oncology or drug discovery, a creative way of thinking and passion for working in a start-up company.

As a member in our team you will have own responsibilities and opportunities to develop the market within cancer medicine. We are constantly working to accelerate drug discovery for our customers by our cutting-edge technology, and through relationship with health care take this product into an individualized cancer medicine.

### Responsibilities:

- Develop, implement and expand our new cutting-edge technology to the market
- Build and maintain relationships with clients
- Orchestrating effective and regular communications with clients to ensure that client expectations, development goals, and timelines are met
- Developing sales plans for achieving the company's sales goals
- In-person meetings with customers and partners in Europe

### Requirements:

- Sales driven person with B.S. or M.S. in biomedicine or equivalent experience
- Experience within oncology drug discovery, ideally in the biotech or pharmaceutical industry
- Self-motivated, structured, quality-driven and good ability to take initiative
- Fluency in English, written and spoken, and good communication skills

### Ideals:

- Experience in strategic sales within drug discovery for pharmaceuticals (preferably within oncology or immunology)
- Experience of working in a CRO

At BioReperia, our vision is to reduce cancer mortality by providing the most efficient treatment to each cancer patient. We do this by providing techniques to identify the most efficient treatments for individual cancer patients and accelerate early drug discovery to improve the cost-effectiveness of modern anti-cancer therapies.

We offer you a competitive salary, a casual work atmosphere, amazing colleagues and the opportunity to work with things that really matter. The company and position are based in Linköping.

Please send your application and CV to [anna.fahlgren@bioreperia.com](mailto:anna.fahlgren@bioreperia.com)